

Malaysia

ADD (no change)

Hold 1 Sell 1
RM2.71
RM3.45
RM3.40
27.3%
22.2%
SWAY.KL
SWB MK
US\$3,104m
RM14,883m
US\$5.46m
RM25.67m
4,934m
30.6%

Key changes in this note

- > Raising FY24-FY25F EPS by 1.3%/3.8%
- Introducing FY26F EPS
- Raising TP to RM3.45



Price performance	1M	ЗM	12M
Absolute (%)	11.1	36.9	67.3
Relative (%)	6.7	30.8	62
Major shareholders Tan Sri Dato' Seri Dr.	Jeffrey C	heah	% held 60.5
ÉPF			9.0

Errata: "We update our 4Q23 and FY23 core net profit numbers".



Sunway Bhd

On the cusp of another earnings upswing

- 4Q23 core net profit was in line. Sunway set its FY24F presales target at RM2.6bn (+7% yoy).
- Suncon announced today a RM720m Ipoh mall project win from Sunway.
- We raise FY24-FY25F EPS to factor in higher earnings for Suncon. Reiterate Add and raise our SOP-based TP to RM3.45.

4Q23 met expectations; healthcare and construction did well

4Q23 core net profit of RM178m (-3% yoy, +4% qoq) brought FY23 core net profit to RM659m (+4% yoy), in line with our and Bloomberg consensus' full-year core net profit. Besides construction (4Q23 pretax profit surged 7% yoy to RM63m, driven by higher progress billings for newer projects), the key highlight was Sunway Healthcare Group's (SHG) 4Q23 share of JV profit of RM42m, which increased 19% yoy (after stripping out one-off remeasurement gain on lease of RM37m in 4Q22) due to strong performance from Sunway Medical Centre (SMC) Sunway City and SMC Velocity. This offset the RM3.5m share of start-up losses from Sunway Sanctuary, while SMC Penang achieved breakeven at the net profit level in 4Q23. FY23 EBITDA growth for SHG was 33%. FY23 property presales of RM2.4bn exceeded its RM2.3bn target. We expect a strong 1Q24F for property as the timing of recognition for Singapore executive condominium (EC) Parc Central will be booked in 1QCY24F (vs. 4QCY23 guided earlier); this is a \$\$885m GDV project, in which Sunway's stake is RM940m and estimated profits of RM109m.

Property presales target of RM2.6bn; new construction job in lpoh Sunway has set its FY24F property presales target at RM2.6bn (+7% yoy), with RM2.1bn launches. It has RM235m worth of launches for Sunway Iskandar Puteri in FY24F, while the largest launch in FY24F is Sunway V3 in Taman Maluri (worth RM566m). We expect more meaningful presales growth only in FY25F once its two Tengah EC Singapore projects are launched and there is further clarity on the zoning of the Southern Economic Zone (SEZ) paving the way for more launches in Johor. Subsidiary Sunway Construction (Suncon) announced today a RM720m construction project for Sunway Ipoh Mall from Sunway. This bring Suncon's YTD wins to RM831m, within our FY24F new order wins of RM3.9bn. For SHG, we believe the next leg of growth will be anchored by internal expansion at its 3 hospitals and visible pipeline of new hospitals, namely SMC Ipoh and SMC Damansara, which will add a combined c.600 beds in 4Q24-1Q25F.

Reiterate Add, raising FY24-FY25F EPS and TP

We reiterate Add and raise our FY24-FY25F EPS to factor in our raised earnings for Suncon. Our SOP-derived TP is lifted to RM3.45 to factor in our new Suncon TP. At our RM3.45 TP, Sunway will trade at 23x FY25F FD P/E, above +1 s.d. from mean of 21x since FY12, which we do not think is excessive given its strong property and construction franchises and growing exposure to healthcare. Key downside risks: a slowing economy, which will impact most of its divisions, and rising raw material costs. Key re-rating catalysts: potential inclusion in the FBM KLCI, stronger property sales, and faster IPO of its healthcare unit.

Financial Summary	Dec-22A	Dec-23A	Dec-24F	Dec-25F	Dec-26F
Revenue (RMm)	5,195	6,140	8,003	8,985	10,001
Operating EBITDA (RMm)	675	727	1,060	1,107	1,224
Net Profit (RMm)	677	738	817	929	1,029
Core EPS (RM)	0.13	0.14	0.17	0.19	0.21
Core EPS Growth	130%	4%	22%	14%	11%
FD Core P/E (x)	23.51	22.65	18.58	17.77	17.33
DPS (RM)	0.060	0.062	0.077	0.088	0.097
Dividend Yield	2.22%	2.29%	2.84%	3.23%	3.58%
EV/EBITDA (x)	17.10	16.59	10.15	9.51	8.38
P/FCFE (x)	NA	15.80	11.82	68.27	56.75
Net Gearing	47.9%	49.0%	40.7%	39.6%	38.2%
P/BV (x)	1.07	0.97	0.94	0.90	0.87
ROE	5.25%	5.08%	5.81%	6.39%	6.83%
% Change In Core EPS Estimates			1.34%	3.78%	
EPS/Consensus EPS (x)			1.24	1.32	

Analyst(s)



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SOURCES: CGSI RESEARCH, COMPANY REPORTS



On the cusp of another earnings upswing

4QFY23 met expectations

4Q23 core net profit of RM178m (-3% yoy, +4% qoq) brought FY23 core net profit to RM659m (+4% yoy). This was in line with our forecast and Bloomberg consensus' estimates.

A second interim dividend of 3.5 sen was declared, bringing full-year DPS for FY23 to 5.5 sen (flat yoy).

	4QFY23	4QFY22	% Change yoy	3QFY23	% Change qoq
	RMm	RMm		RMm	
Sales	1,868.8	1,531.6	22%	1,539.1	21%
Cost of Goods Sold	(1,732.2)	(1,354.3)	28%	(1,428.9)	21%
Gross Profit	136.5	177.3	-23%	110.2	24%
Other Operating Income	77.0	25.3	205%	8.9	765%
EBIT	213.6	202.6	5%	119.1	79%
Interest Income	73.2	61.6	19%	61.7	19%
Interest Expense	(94.7)	(62.2)	52%	(89.8)	5%
Share of Associates' or JV Income	80.0	81.8	-2%	156.7	-49%
Exceptional Gains/(Losses)	78.3	10.1	675%	-	n.m.
Pretax Profit	350.4	293.9	19%	247.8	41%
Tax	(33.1)	(73.7)	-55%	(40.5)	-18%
Minority Interests	(51.4)	(17.2)	198%	(27.0)	91%
Net Profit	265.9	203.0	31%	180.3	47%
Core net profit	187.6	192.9	-3%	180.3	4%
	4QFY23	4QFY22	% Change yoy	3QFY23	% Change qoq
	RMm	RMm		RMm	
Sales	499.4	442.7	13%	309.5	61%
Property investment	256.3	230.7	11%	232.8	10%
Construction	532.8	291.0	83%	424.0	26%
Trading & manufacturing	260.1	233.5	11%	242.6	7%
Quarry	124.8	123.4	1%	148.8	-16%
Investment holding	-	6.5	-100%	-	n.m.
Others	195.4	204.0	-4%	181.4	8%
Total	1,868.8	1,531.6	22%	1,539.1	21%
	4QFY23	4QFY22	% Change yoy	3QFY23	% Change qoq
Pretax	RMm	RMm		RMm	
Property development	69.0	70.4	-2%	70.4	-2%
Property investment	136.8	52.8	159%	55.2	148%
Construction	62.8	58.7	7%	51.1	23%
Trading & manufacturing	12.0	9.1	32%	13.4	-11%
Quarry	9.4	5.1	84%	10.2	-8%
Healthcare	41.7	71.7	-42%	44.4	-6%
Investment holding	-	11.4	-100%	0.0	n.m.
	- 18.7	11.4	-100% 27%		n.m. 520%

Raising FY24-25F EPS

We raise our FY24F/FY25F EPS by 1.3%/3.8% to factor in our higher earnings assumptions for Suncon (which we raised recently). We also introduce our FY26F EPS.

We summarise the changes to our FY24F/FY25F revenue, EBITDA and net profit forecasts in Fig 2.



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Figure 2: Revisions to our Sunway forecasts

	Previous			IS Revised					% change			
	FY24F	FY25F	FY26F	FY24F	FY25F	FY26F	FY24F	FY25F	FY26F			
Revenue (RMm)	7679.6	8767.4	10001.4	8,002.5	8,984.9	10,001.4	4.2%	2.5%	0.0%			
EBITDA (RMm)	1004.1	1073.2	1223.6	1,060.2	1,106.5	1,223.6	5.6%	3.1%	0.0%			
Net profit (RMm)	806.5	895.4	1029.1	817.3	929.2	1,029.1	1.3%	3.8%	0.0%			
EPS (Sen)	16.3	18.1	20.9	16.6	18.8	20.9	1.3%	3.8%	0.0%			
	SOURCES: CGSI RESEARCH ESTIMATES, COMPANY REPORTS											

Lifting SOP-derived TP to RM3.45

We also lift our SOP-derived TP to RM3.45. At our new TP, the stock will trade at 23x CY25F FD P/E and 1.5x P/BV, above +1 s.d. from mean levels since FY12, which, in our view, is still reasonable for a growing conglomerate with healthcare exposure, Johor land bank and a strong construction arm.

Our higher SOP now factors in:

- i) Higher TP for Suncon of RM3.44 (vs. RM2.70 previously).
- ii) Its second new EC project in Singapore at Plantation Close in Tengah. In Feb 24, Sunway, together with its JV partner Hoi Hup, emerged as the winner for a prime 5-acre EC project at Plantation Close, Tengah, for S\$423m (\$701 psf ppr). Construction is expected in 2025F; no GDV guidance has been given as yet, but based on the indicative ASP of S\$1,400-\$1,500 psf, plot ratio of c.2.8x and utilisation of 80%, we expect a GDV of RM2.5bn.

This is Sunway's second land acquisition in Tengah — the first was in Sep 23 at a tender price of S\$348m (S\$703 psf ppr). Previous land prices in 2021/2022 in the area were in the region of S\$603-S\$662 psf ppr, with launches doing well; e.g. Copen Grand (ASP S\$1,340 psf) was fully sold within a month of its launch in Dec 22.

We believe this is an opportunistic acquisition for Sunway to replenish its exposure to Singapore ECs, which are less impacted by cooling measures compared to private condo projects. Pretax margin guidance for its Singapore projects are in the range of 12-13%.

Figure 3: Sunway's SOP valua	ition		
Segment	RMm	RM/share	Method
Property Development	9,442	1.44	15% discount to RNAV
Property Investment	2,240	0.34	Market Value
REIT	2,408	0.37	At CGS-CIMB TP of RM1.72
Construction	2,428	0.37	At CGS-CIMB TP of RM3.44
Quarry	107	0.02	12x FY24 PE
Building Materials & trading	198	0.03	10x FY24 PE
Healthcare	9,829	1.50	EV/EBITDA of 20x
Net cash / (debt) FY24	-6,323	(0.96)	
Proceeds from warrants conversion	1,044		
Proceeds from ICPS issue	978		
Total SOP	22,629		
Fully diluted Number of shares	6,565.0		
SOP Value/share (RM)	3.45		
	SOUF	RCES: CGSI RESE	EARCH ESTIMATES, COMPANY REPO



Figure 4: SHG's hospital portfolio

		Consultation	Operating	Additional	
Operating hospitals	No of beds	suites	theatres	beds	Timeline
Sunway Medical Centre, Sunway					
City	724	229	18	524	2024/2025
Sunway Medical Centre Velocity	229	65	6	83	2024/2025
Sunway Medical Centre Penang	168	53	6		
Under construction hospitals					
Sunway Medical Centre, Damansara	334				4Q24
Sunway Medical Centre, Ipoh	260				1Q25
Pipeline and planning					
Sunway Medical Centre, Kota Bahru	200				
Paya Terubong, Penang	n/a				
Sunway City Iskandar Puteri	n.a				
		SOURCI	ES: CGSI RESEA	ARCH, COMPA	NY REPORTS







Figure 7: Sunway's landbank in Iskandar Malaysia

Location	Medini Iskandar	Pendas Johor
Area	691 acres	1079 acres
Purchase price	99 year lease : up to RM745m	Up to RM503m
	30 year lease ext : RM74.5m (10%)	RM10.7 psf
	RM27 psf	
Tenure	129 years lease	Freehold
Potential GDV	Mixed integrated RM12bn over 10 years	Mixed development RM18bn over 16 years
Acquisition date	Dec 2011	Dec 2012
		SOURCES: CGSI RESEARCH, COMPANY REPORTS







Construction ∣ Malaysia Sunway Bhd ∣ February 21, 2024

	Dha		Deine	Target	Market					D/D)/	()	•	Dividend
Company	Bbg Ticker	Recom.	Price (Icl curr)	Price (Icl curr)	Cap (US\$ m)	CY23F	P/E (x) CY24F	CY25F	2-year EPS CAGR (%)	P/BV CY23F	(X) CY24F	ROE (%) CY23F	Yield (%) CY23F
Gamuda	GAM MK	Add	5.11	6.50	2,921	14.6	12.6	11.2	9.0%	1.23	1.15	8.7%	6.7%
IJM Corp Bhd	IJM MK	Add	2.16	2.88	1.578	19.9	16.4	14.0	21.9%	0.75	0.73	3.9%	1.7%
WCT Holdings	WCTHG MK	Add	0.55	0.71	162	10.4	8.5	7.6	4.7%	0.19	0.19	1.9%	1.4%
Sunway Construction Group Bhd	SCGB MK	Add	2.61	3.44	701	22.5	18.2	14.8	10.2%	4.11	3.70	19.4%	2.3%
Muhibbah Engineering	MUHI MK	Add	0.77	0.90	116	23.7	11.3	8.8	na	0.42	0.41	1.8%	1.3%
HSS Engineers	HSS MK	Add	1.07	1.21	113	19.9	14.6	12.4	30.8%	2.03	1.85	10.9%	1.5%
YTL Corporation	YTL MK	Add	2.22	2.13	5,072	17.0	14.3	16.3	86.5%	1.61	1.52	10.1%	2.5%
Malayan Cement Bhd	LMC MK	Add	4.90	6.00	1,339	27.1	20.0	17.9	59.5%	1.06	1.03	4.1%	1.6%
Sunway Bhd	SWB MK	Add	2.71	3.45	3,101	22.9	18.6	17.8	8.9%	0.97	0.94	4.5%	2.3%
Malaysia average						18.2	13.4	11.3	11.5%	1.3	1.2	7.2%	2.7%





		Refinitiv ESG Scores									
ES	G in a nutshell	ESG		3+ G Score	A+ ESG Controversi Score	ESG Cor Sco		B+ ESG Environmen Pillar Score	t ESG Social Score	Pillar	C ESG Governmer Pillar Score
carl 4) ii	nway's ESG targets cover five key areas bon sustainable cities, 2) advocating a re nvesting in community inclusivity, and 5) stainable long-term growth by leveragin	è cha cal p	in, 3 rinci) developi ples. The g	ng a sa group a	fe, eq dopts	ual and a holist	dignified	d wa	rkforce	
Ke	ep your eye on	Im	olica	tions							
1)	As a conglomerate, Sunway's ESG adopted across all its nine key bus property development, construction manufacturing, quarry, building mater property investment, healthcare, and	iness activities: , trading and ials, hospitality,	me tec ecc	gatr hno	ts ESG ir ends i.e. logical bre nic power. w.	rapic akthrou	d urb ighs, i	anisati esource	on, so e scarcit	cial y, ar	change nd shiftin
·	The government's potential repackagin public infrastructure projects as "green e.g. the RM45bn MRT 3 project, as supportive in increasing the nation's s transport usage.	infrastructure", this would be	var wo (12	ious uld l MP)	way could business be on ecor , which wo perty deve	s divisio nomic re ould dir	ons. T ecove ectly l	he nation ry and the second the second the second s the second s	on's foo he 12th l cyclical o	cus i Mala divis	n 2023 aysia Pla ions suc
3)	Opportunities to participate in sustainable by building green buildings and prom mobility via transit-oriented developm	oting integrated	gro	w its	ortunities s order bo jects in th	ok, leve	eragin				
ES	G highlights		Implications								
1)	Sunway aims to be carbon neutra targets to achieve its ESG goals by 2 the targeted achievement year of the Sustainable Development Goals.	2030, in line with	Ĺ	of t De	hway City l he three velopment ngside Ne	overar t Soluti	ching ons N	United letwork	Nations (UN-SE	Su	stainabl
2)	Tree planting, energy efficiency, ref (RE) and waste management enab reduce 11,611 tonnes of CO2e emis the same year, its solar energ increased from 1% to 3%.	led the group to sions in 2020. In		gre ma onv	e group ta en buildin naged tow vards (cur en buildin	g certifi nships rently s	cation and b six bu	for all S uildings ilding a	Sunway-	own ted f	ed and/o rom 202
3)	In 2020, it reduced its water consu- compared with 2019 and recorded water sourced from water treatmer achieved zero reported incidents of violations and discrimination, includi and child labour.	1 538,706 m ³ of ht plants; it also of human rights		Put	nway City eri have b ex (GBI).						
Tre	ends		Im	olica	tions						
Sunway Berhad was removed from the FBM Emas Index due to liquidity reasons in Dec 22. As such, it was also removed from all FTSE-related indices. The last FTSE4Good Bursa Malaysia Index rating achieved was a 4-star rating under the FTSE Russell grading band (as per Jun 2021 review), an improvement from the 3-star rating in 2020. Prior to the removal, the group had been a FTSE4Good index constituent since 2014.				List und (De (AS Sur Sur Cor Sur	e recognit red assoc ler the ca sign) at t GRA) in 20 nway Isk stainable duct & Te uncil's Lea nway Berh	iate Su ategory he Asia 20. andar Develo chnolo adershi nad was	nway of As rece opmer gy at p in S s awa	REIT w sia's Be tainabil ived S it Goal the Mal sustaina rded Go	est Integ pecial s and aysia G ability A old in th	rate orting Awa Bes reen warc e ca	d Repo g Award ards o t Gree Buildin Is 2020 tegory c
					a's Best S stainability			Awards) in 2	2020.



BY THE NUMBERS



Profit & Loss

(RMm)	Dec-22A	Dec-23A	Dec-24F	Dec-25F	Dec-26F
Total Net Revenues	5,195	6,140	8,003	8,985	10,001
Gross Profit	379	442	2,514	2,766	3,095
Operating EBITDA	675	727	1,060	1,107	1,224
Depreciation And Amortisation	-130	-141	-217	-217	-217
Operating EBIT	545	586	844	890	1,007
Financial Income/(Expense)	-14	-68	-134	-68	-67
Pretax Income/(Loss) from Assoc.	351	397	364	407	425
Non-Operating Income/(Expense)	0	0	0	0	0
Profit Before Tax (pre-El)	881	915	1,073	1,229	1,365
Exceptional Items	39	78	0	0	0
Pre-tax Profit	920	993	1,073	1,229	1,365
Taxation	-167	-138	-172	-197	-218
Exceptional Income - post-tax					
Profit After Tax	753	856	902	1,032	1,147
Minority Interests	-76	-118	-84	-103	-118
Preferred Dividends	0	0	0	0	0
FX Gain/(Loss) - post tax					
Other Adjustments - post-tax					
Net Profit	677	738	817	929	1,029
Recurring Net Profit	645	670	817	929	1,029
Fully Diluted Recurring Net Profit	645	670	817	929	1,029

Cash Flow

(RMm)	Dec-22A	Dec-23A	Dec-24F	Dec-25F	Dec-26F
EBITDA	675	727	1,060	1,107	1,224
Cash Flow from Invt. & Assoc.	-351	-397	-364	-407	-425
Change In Working Capital	-443	-631	755	-299	-315
(Incr)/Decr in Total Provisions					
Other Non-Cash (Income)/Expense	130	141	217	217	217
Other Operating Cashflow	774	1,061	13	123	142
Net Interest (Paid)/Received	-202	-325	-272	-277	-281
Tax Paid	-188	-177	-74	-172	-197
Cashflow From Operations	395	400	1,335	292	364
Capex	-315	-229	-200	-200	-200
Disposals Of FAs/subsidiaries	0	0	0	0	0
Acq. Of Subsidiaries/investments	-8	-23	0	0	0
Other Investing Cashflow	-746	-221	0	0	0
Cash Flow From Investing	-1,069	-472	-200	-200	-200
Debt Raised/(repaid)	338	1,034	150	150	150
Proceeds From Issue Of Shares	0	0	0	0	0
Shares Repurchased					
Dividends Paid	-271	-270	-380	-432	-479
Preferred Dividends			0	0	0
Other Financing Cashflow	-250	-339	272	277	281
Cash Flow From Financing	-183	425	42	-6	-48
Total Cash Generated	-857	352	1,177	86	116
Free Cashflow To Equity	-336	961	1,285	242	314
Free Cashflow To Firm	-472	253	1,407	368	445

SOURCES: CGSI RESEARCH, COMPANY REPORTS



BY THE NUMBERS... cont'd

(RMm)	Dec-22A	Dec-23A	Dec-24F	Dec-25F	Dec-26F
Total Cash And Equivalents	1,957	2,300	3,478	3,564	3,680
Total Debtors	1,958	2,790	2.964	3,328	3,704
Inventories	3.280	3.561	3.295	3.752	4.181
Total Other Current Assets	685	1,429	1,429	1,429	1,429
Total Current Assets	7,879	10,080	11,165	12,072	12,994
Fixed Assets	1,237	1,358	1,341	1,324	1,308
Total Investments	9.344	9.795	10,159	10.566	10.991
Intangible Assets	63	662	662	662	662
Total Other Non-Current Assets	7,535	6,718	6,718	6,718	6,718
Total Non-current Assets	18,179	18,533	18,880	19,270	19,679
Short-term Debt	4,919	6,018	6,018	6,018	6,018
Current Portion of Long-Term Debt	.,	-,	-,	-,	-,
Total Creditors	2,491	3,103	3,765	4,288	4,778
Other Current Liabilities	194	153	251	276	298
Total Current Liabilities	7,604	9,274	10,034	10,581	11,094
Total Long-term Debt	3,537	3.633	3.783	3.933	4.083
Hybrid Debt - Debt Component	-,	-,	-,	-,	.,
Total Other Non-Current Liabilities	1,169	542	542	542	542
Total Non-current Liabilities	4,707	4,175	4,325	4,475	4,625
Total Provisions	186	167	167	167	167
Total Liabilities	12,496	13,615	14,525	15,222	15,885
Shareholders' Equity	12,529	13,855	14,292	14,789	15,339
Minority Interests	1,033	1,143	1,228	1,331	1,449
Total Equity	13,562	14,998	15,519	16,120	16,788
Key Ratios	Dec-22A	Dec-23A	Dec-24F	Dec-25F	Dec-26F
Revenue Growth	39.9%	18.2%	30.3%	12.3%	11.3%
Operating EBITDA Growth	31.0%	7.8%	45.8%	4.4%	10.6%
Operating EBITDA Margin	13.0%	11.8%	13.2%	12.3%	12.2%
Net Cash Per Share (RM)	-1.32	-1.49	-1.28	-1.29	-1.30
BVPS (RM)	2.54	2.81	2.90	3.00	3.11
Gross Interest Cover	2.69	1.80	3.10	3.22	3.59
Effective Tax Rate	18.2%	13.9%	16.0%	16.0%	16.0%
Net Dividend Payout Ratio	42.5%	40.9%	46.5%	46.5%	46.5%
Accounts Receivables Days	156.0	141.1	131.6	127.8	128.3
Inventory Days	216.1	219.1	228.6	206.8	209.6
Accounts Payables Days	188.0	179.1	229.0	236.3	239.6
ROIC (%)	3.74%	3.59%	4.71%	5.31%	5.89%
ROCE (%)	3.36%	3.59%	3.90%	4.25%	4.58%
Return On Average Assets	2.83%	3.03%	3.41%	3.53%	3.74%
Key Drivers					
Key Drivers	Dec-22A	Dec-23A	Dec-24F	Dec-25F	Dec-26

	Dec-22A	Dec-23A	Dec-24F	Dec-25F	Dec-26F
Property launches	N/A	3,510.0	2,500.0	3,000.0	3,000.0
Number of hospital beds	N/A	1,101.5	1,731.0	2,029.0	2,159.0
Property EBIT Margins	N/A	14.9	13.3	11.9	12.4

SOURCES: CGSI RESEARCH, COMPANY REPORTS



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636 companies under coverage for quarter ended on 31 December 2023			
	Rating Distribution (%)	Investment Banking clients (%)	
Add	67.5%	1.3%	
Hold	22.5%	0.0%	
Reduce	10.1%	0.2%	



Spitzer Chart for stock being researched (2 year data)



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